In this paper we discuss what strategies can be used by maintenance management to get economic and technological gain in hiring of maintenance services. We made a qualitative study in a miner company of Minas Gerais, which uses outsourcing services, including maintenance area. Through semi structured interviews with five contract supervisors and five hired companies’ representants, we got relevant material about this theme. Main results, treated with discourse analysis, reveal that disqualification of hired employees is a barrier to get gains to hirer, and it has prevailed an unilateral search for advantages, when indicated would be a persecution of partnership between companies. It was verified that outsourcing can lead to a quality improvement on mobilize efforts, to access more advanced technologies and more professional structures, towards productivity goals, qualitative improvement, agility and broader functionality.

Keywords
Outsourcing, Maintenance Management, Miner.