Abstract
The article deals with some of the main elements of New Public Management by exploring the development and implementation of performance agreements in the Mexican government. Despite the fact that there has been a great development about organizational learning, as well as a notable interest to study the NPM phenomena, there is a lack of studies in which these two elements are combined. Thus, the investigation attempts to be innovative as long as it tries to understand the administrative and political implications of NPM under an organizational learning perspective. The essay concludes with some observations in terms of learning such as the fragmentation of the state and non expected consequences concerning the implementation of NPM.

Keywords
new public management, organizational learning, administrative reform, performance agreements.