Abstract

This research aims to highlight the factors that define a type of territory, as a network of social relations in the context of the APL Brazil-Nuts, from the understanding of relationships and their articulations for the strengthening of potential productive activity. It is a qualitative research of descriptive character, with field study for application of questionnaires and interviews. The results show that the APL of Brazil-Nuts in Acre has as main characteristic, with regard to the relationships, two distinct territories, defined based on the social relations of the agents, being based on collective actions and another on individual actions. The research contributes to the theory of APLs with the identification of factors related to the notion of agents belonging, which can strengthen or weaken social relations, adding findings to the area of administration regarding the importance of considering the relationships between agents in the interorganizational interaction.

Keywords

APL, Brazil-nuts, Territory, Acre.