Abstract

This study aimed to identify the factors that influence the presence of successors in milk production family units in the municipalities of Coronel Xavier Chaves and Silveirânia, in Minas Gerais. The theoretical reference point used was the influence of traditional values and values related to modernity on the succession process. The hypotheses were that the technological level, farm size, access to credit, the proximity to the urban center and schooling could influence the presence of the successor in milk production units. In methodological terms, this research worked, with a comparative perspective between dairy farmers in the two municipalities, which had different levels of technology. The survey data collection in the field used the application of 83 semi-structured questionnaires to a sample of family milk producers. Data was analyzed by t tests, chi-square and regression. The results did not confirm the hypothesis that the technology would be an intervening factor in the succession process of milk producers, but confirmed the four other hypotheses.

Keywords

Inheritance, dairy farming family, regression.