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# AN IMPERFECT APPROACH FOR LOOKING AT THE DISTRIBUTION OF FINANCIAL AND NON-FINANCIAL WEALTH IN MEXICO 1984-2012

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## Abstract

Our purpose is to analyze the degree of concentration of household financial and non-financial wealth in Mexico during a period of intense economic reforms. Unlike the imputation method proposed by Davies *et al.* (2006 and 2010), we propose an observed data approach based on micro data. In an attempt to overcome the lack of data, both approaches have points of criticism, and its results should be taken with extreme caution. It is a welcomed statistical coincidence that, in 2000, wealth Gini figure estimated by Davies *et al.* (2006) and the one derived from the vehicles proposed here are almost equal. It suffices to say that, statistically speaking, we live in an almost perfectly unequal world, of which Mexico is a clear example.

## Resumen

Nuestro propósito es explorar el grado de concentración de la riqueza financiera y no financiera de los hogares mexicanos durante un periodo intenso en materia de reformas económicas. En contraste con el método de imputación propuesto por Davies *et al.* (2006 y 2010), nosotros desarrollamos un enfoque basado en micro datos. En un intento por superar la falta de datos, ambos ejercicios son blancos de críticas, y por tanto sus resultados tienen que tomarse con mucha cautela. Consideramos una coincidencia estadística bienvenida que para el año 2000 el Gini reportado por Davies *et al.* (2006) y el estimado aquí basado en el número de vehículos sean casi iguales. Por el momento basta decir que, estadísticamente hablando, vivimos en un mundo casi perfectamente desigual, teniendo a México como un claro ejemplo.

*JEL Classification: G11, G14, G23, G24.*

*Keywords: Wealth Gini, Automobiles, Consumer Durables, Statistical measurements of Economic well-being*

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“Stretching somewhat my argument about the value of data, endless billions of dollars have been spent on space exploration by the United States government just to collect a few observations of some lumps of rock and gas (with incidental kudos, “technical spin-off” and tenuous “defence” advantages). What government anywhere has spent one-thousandth as much in deliberately observing (experimentally or non-experimentally) or trying to understand an economic system of at least equal importance to our lives?” David F. Hendry (1980, p. 398).

“At the outset, it is worth noting that addressing the issue of rising inequality necessarily involves not just economics but also a healthy dose of political philosophy. We economists must recognize not only the limits of what we know about inequality’s causes, but also the limits on the ability of our discipline to prescribe policy responses.” N. Gregory Mankiw (2013, p. 22).

“The ability to replicate a study is typically the gold standard by which the reliability of scientific claims are judged.” National Academy of Sciences (2002, p. 7).

## 1. Introduction

Tension prevails between the current statistical measurements of economic well-being and people’s perception. Its consequence is obvious and inevitable: citizens are suspicious of official numbers.<sup>1</sup> Certainly, this seriously erodes the economic and social cohesion in Mexico, among other countries. One clue to this problem is that both early and modern national accounts were designed to “provide quantitative frameworks for war-time resource mobilization and peacetime reconstruction” (Lequiller and Blades 2007, p. 398). In simpler words, accounting systems were designed to measure market production

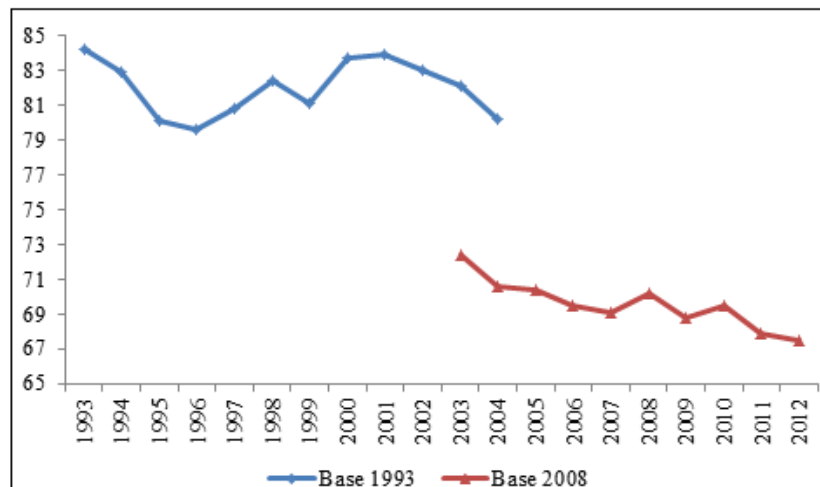
The gap between the government’s point of view about economic performance and societal opinions is caused not only by the measurements arising in the system of national accounts, but also by other variables, markedly, the consumer price index (CPI). According to Deaton (1998, p. 43), American CPI weights are correct for households that lay at the 75<sup>th</sup> percentile of the expenditure distribution. In Spain, the applicable percentile is the 61<sup>st</sup> (Izquierdo, Ley and Ruiz-Castillo 2003, p. 149), and for Mexico, the percentile in question is the 86<sup>th</sup> (Guerrero 2010, p. 2). It is unreasonable to expect that one single plutocratic index could adequately reflect the consumption pattern of the majority in Mexico, among other countries.

As a backdrop for our analysis of the level of wealth and its distribution between families, the next figure shows household disposable income as a percentage of the Mexican economy measured by the Gross Domestic Product (GDP) between 1993 and 2012, at current prices, bases 1993 and 2008. There is no information for the first variable before the initial year.

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<sup>1</sup> According to Stiglitz, Sen and Fitoussi (2009, p. 7), “in France and in the United Kingdom only one third of citizens trust official figures, and these countries are not exceptions”.

Figure 1. Household Disposable Income as a Percentage of the Mexican Economy, 1993-2012 (Percentages)



Source: own calculations using data from the National Account System, INEGI.

It is worth proposing three remarks. First, changing from base 1993 to base 2008 involves a reduction of ten points of household income participation in the economy. Second, there is a slightly negative slope in the proposed measure of material well-being or, in other words, it seems that the paths of household disposable income and the economy diverge to some extent. Incidentally, figure 1 does not address income distribution considerations. The above is an insufficiency of the measurements arising in the national account systems, which explains the following proposal made by Stiglitz, Sen and Fitoussi (2009, pp. 13-4): “Average measures of income, consumption and wealth should be accompanied by indicators that reflect their distribution. Median consumption (income, wealth) provides a better measure of what is happening to the “typical” individual or household than average consumption (income, wealth)··· It is also important to know what is happening at the bottom of the income/wealth distribution, or at the top.”

Third, the exercise was done using current and not constant Mexican pesos, because of the lack of information. We must remember that, in current terms, income and production are equal, but “real income” and “volume of production” are not. Assuming that price indices are correct, volume is the quantity of goods and services coming out of the “national factory door”, and real income is how many goods and services (some of them produced abroad) can be purchased with the income generated in the factory. It would be desirable to evaluate the proposed ratio using constant figures. In other words, the concern about the quality of price indexes is relevant in our discussion. The heart of the matter is explained by Stiglitz, Sen, and Fitoussi (2009, p. 11) in the following quotation: “capturing quality change is a tremendous challenge, yet this is vital to measuring real income and real consumption, some of the key determinants of people’s material well-being. Under-estimating quality improvements is equivalent to over-estimating the rate of inflation, and

therefore to under-estimating real income. The opposite is true when quality improvements are overstated.”

Our concern here refers to the measurement of economic well-being. It is clear that how well off people are, is not only a matter of income, but also a matter of wealth, in both absolute and relative terms.<sup>2</sup> The major difficulties are that not only are financial wealth and non-financial wealth far from being correctly measured, but distributional measures are typically focused in income, and not on wealth.<sup>3</sup>

In section 1 we will review ambitious papers recently written by Davies, Sandstrom, Shorrocks and Wolff (2006 and 2010). It is remarkable that the second quoted paper was published in the prestigious *The Economic Journal*. No more and no less, the goal of the papers is to estimate the household wealth and its distribution for almost every country in the world in the year 2000. In doing so, the authors exercise what it is correct to call “an almost non-observed data approach”. They make use of, among other resources, limited available information, regression analysis, wealth per capita and wealth distribution imputation methods, and last but not least, a large set of assumptions.

In Mexico, there are two small not compatible pieces of wealth information. The first one describes non-financial assets at a disaggregated level, basically consumer durables. The second set of data contains financial net wealth, unfortunately, at an aggregated level. Our purpose is to analyze the degree of concentration of household wealth in Mexico during its recent history. Unlike the method proposed by Davies *et al.* (2006 and 2010), in section 2 we will propose an observed data approach based on micro data, recorded in the open-access *National Income and Expenditure Household Surveys* from 1984 to 2012. To be specific, we will approximate for each sample three Gini coefficients of household wealth that will give us a broad view of wealth inequality in Mexico during intense decades of economic reforms. To our knowledge, this is an original methodology for dealing with a problem of lack of data.

Our selection of consumer durables (personal computers and vacuums), and vehicles, which apropos may constitute an income-generating assets, potentially avoids biases caused by the non-reporting and underreporting typically detected in the case of data in monetary units. In the same direction, we have eluded the

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<sup>2</sup> In 2001 household net wealth as a percentage of nominal disposable income in Canada, France, Germany, Italy, Japan, United Kingdom, and United States was 503, 552, 536, 742, 744, 714, and 557, respectively (OECD, 2009). According to Davies *et al.* (2006), in 2000 wealth Gini for the same countries was, in the same order, 0.663, 0.730, 0.671, 0.609, 0.547, 0.697, and 0.801.

<sup>3</sup> A broader definition of economic wealth is implied by Lequiller and Blades (2007, pp. 37-8): “it may seem strange that GDP rises if there are more road accidents. This is partly because of greater activity by emergency services. On the contrary, one would intuitively like to see GDP diminishing in such circumstances. But this would be to confuse a measure of output (GDP) with a measure of welfare, which GDP is not. At most, GDP is a measure of the contribution of production to welfare..... Undoubtedly, major calamities destroy part of the economic wealth (buildings, houses, roads and infrastructure), but they do not, *per se*, constitute negative production and so do not directly contribute to a decline in GDP. Destruction can indirectly affect production in a negative or positive way.”

huge problem linked to the determination of the values of household's wealth in the absence of observable economic transactions. While recognizing that our selection is certainly arbitrary, we note that we apply our economic intuition when selecting items that constitute a portion of household wealth.

Although our experiment is imperfect, it has the virtue of being replicable.<sup>4</sup> In this sense, its boundaries will be revealed to the extent that in other countries, with the same lack of information, the similar empirical approximation is carried out. Attempting to put the exercise implemented here into perspective, the last section presents some final remarks.

## 2. Wealth Ginis: An Almost Non-Observed Data Approach

As usual, economists have more than one definition of, in our case, a household's wealth. In a broad sense, wealth is the value of all family resources, both human and non-human, over which people have command. In a more practical sense, according to a second definition, wealth is the value of physical and financial assets. In other words, wealth constitutes the family patrimony. Unfortunately, in both cases (Kennickell, 2007, pp. 3-4) "substantial technical and cognitive problems" arise, in the sense that "values of some assets, such as a personal business or a residence, may not be clear unless they are actually brought to the market; even then, there is a question of the conditions under which such a transaction might take place... Some assets and liabilities may be poorly understood, even by people who hold them."

Commonly there are two sources of information, "household balance sheets" (HBS) and "wealth surveys" (WS). According to Davies *et al.* (2006 and 2010) around the world only twenty two countries have "complete" financial and non-financial data, eighteen based on HBS (Canada, United States, Denmark, France, Germany, Italy, Netherlands, Portugal, Spain, United Kingdom, Australia, Taiwan, Japan, New Zealand, Singapore, Czech Republic, Poland, and South Africa), and four based on WS (Finland, China, India, and Indonesia); sixteen countries have incomplete information, among them Mexico. Using an almost non-observed data approach, Davies, Sandstrom, Shorrocks and Wolff (2006) estimated the level of wealth per capita and its distribution among households for 229 countries in the year 2000. Surprisingly, they only reported on 26 countries, leaving 12 countries with available data off of the study. Putting its strategy schematically the authors followed a two-steps process to impute both wealth levels and distribution to the countries with missing data:

1) In order to impute per capita wealth Davies *et al.* (2006) estimated three log-log regressions. The dependent variables were non-financial wealth, financial wealth, and liabilities, accordingly. The sample for the first one consisted of eighteen countries with HBS data and five with WS, and for the second and third regressions the sample consisted of thirty-four countries with HBS data or financial balance sheet data, and four with WS.<sup>5</sup> Based on the

<sup>4</sup> Replicability is a valuable resource not frequently applied in economics. For example, in his role as editor of the *American Economic Review*, Bernanke (2004, p. 404) stated: "replicability is essential if empirical findings are to be credible and usable as a starting point for other researchers."

<sup>5</sup> Davies *et al.* (2006, pp. 8-9) reminds us of the following: "like all household surveys,

existence of a strong correlation between wealth and disposable income (0.958), and wealth and consumption (0.860), the selected independent variable was the real consumption per capita. From a theoretical perspective it is difficult to argue that the relationship between income and wealth, and consumption and wealth, are linear, but for Davies *et al.* (2006 and 2010) it was a sufficient approximation for the empirical work.<sup>6</sup>

Using as theoretical framework a basic life-cycle model, Davies *et al.* (2006 and 2010) also considered five other independent variables: population density, market capitalization rate, public spending on pensions as a percentage of GDP, income Gini, and domestic credits available to the private sector. We are positive that the variables were selected at least in part due to a lack of data. In the non-financial assets regression, OLS were used, and in the financial assets and liabilities regressions the SUR estimation method was used. The authors only reported the standard errors and the “ $R^2$ ”. It is worth mentioning that income Gini turned out to be insignificant, and goodness of fit reached almost one in each regression!

2) To estimate wealth distribution shares for countries for which no direct information existed, the authors made use of income distribution data for 145 countries recorded in the WIID dataset. Specifically, what Davies *et al.* (2006, pp. 23-4) carried out was the following:

“The common template applied to the wealth and income distributions allows Lorenz curve comparisons to be made for each of the 20 reference countries. In every instance, wealth shares are lower than income shares at each point of the Lorenz curve: in other words, wealth is unambiguously more unequally distributed than income. Furthermore, the ratios of wealth shares to income shares at various percentile points appear to be fairly stable across countries, supporting the view that income inequality provides a good proxy for wealth inequality when wealth distribution data are not available. Thus, as a first approximation, it seems reasonable to assume that the ratio of the Lorenz ordinates for wealth compared to income are constant across countries, and that these constant ratios (14 in total) correspond to the average value recorded for the 20 reference countries. This enabled us to derive estimates of wealth distribution for 124 countries to add to the 20 original countries on which we have direct evidence of wealth inequality.”

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wealth surveys suffer from sampling and non-sampling errors. These are typically more serious for estimating wealth distribution than *e.g.* for income distributions. The high skewness of wealth distributions makes sampling error more severe. Non-sampling error is also a greater problem since differential response (wealthier households less likely to respond) and misreporting are generally more important than for income. Both sampling and non-sampling error lead to special difficulties in obtaining an accurate picture of the upper tail, which is of course one of the most interesting parts of the distribution... In order to offset the effects of sampling error in the upper tail, well-designed wealth surveys over-sample wealthier households.” Other sources of information are, potentially speaking, tax data, for example wealth taxes (Torche and Spilerman, 2008).

<sup>6</sup> Similarly, Jantti, Sierminska and Smeeding (2008, p. 26) conclude that: “net worth and disposable income are highly, but not perfectly, correlated in the countries we look at... Part of the positive association of disposable income and net worth is associated to observable characteristics of the household, such as age and education. Once this part is taken into account, a sizeable correlation remains.”

Davies *et al.* (2006 and 2010) did not provide any assessment about the validity of their results, specifically speaking about their imputation methods that essentially generated the Gini coefficients for the basket of countries included in the analysis. Being in their shoes, one way would have been to take, as a control mechanism, a country with available information. On the point, Davies *et al.* (2008, pp. 30-1) mentioned the following:

“Other respects also lead us to believe that our estimates of the top wealth shares are conservative. The survey data on which most of our estimates are based under-represent the rich and do not reflect the holdings of the super-rich. Although the SCF (Survey of Consumer Finances) survey in the USA does an excellent job in the upper tail, its sampling frame explicitly omits the ‘Forbes 400’ wealthiest US families. Surveys in other countries do not formally exclude the very rich, but it is rare for them to be captured. This means that our estimated shares of the top 1 per cent and 10 per cent are likely to err on the low side. A rough idea of the possible size of the error can be gained by noting that the total wealth of the world’s billionaires reported by Forbes for the year 2000, \$2.16 trillion, was 1.7 per cent of the total world household wealth we find here, of \$125.3 trillion.”

A relative insufficiency of Davies *et al.* (2006 and 2010) is linked with the fact that the “statistical adequacy” of the regressions was not tested, that is to say, their model is not transferable (Granger, 1993, p. 3).<sup>7</sup> We would say as a corollary that its exercise is not replicable.

Davies *et al.* (2006, p. 26) concluded the following: “our wealth Gini estimates for individual countries range from a low of 0.547 for Japan, to the high values reported for the USA (0.801) and Switzerland (0.803), and the highest values of all in Zimbabwe (0.845) and Namibia (0.846). The global wealth Gini is higher still at 0.892. This roughly corresponds to the Gini value that would be recorded in a 10-person population if one person had \$1000 and the remaining 9 people each had \$1.”<sup>8</sup>

### 3. Wealth Ginis: An Observed-Data Approach

The *National Income and Expenditure Household Surveys* (ENIGH) compiled by the INEGI, the Mexican national statistical institute, include information about some durables goods, among others, the number of personal computers (PCs), vacuums and vehicles owned by each family. The surveys do not distinguish between laptops and desktops, so the records include both types. Somewhat the same applies for the vacuums. The wealth variable “vehicles” includes three types: cars, vans, and pick-ups. The following tables contain information about the number of PCs, vacuums and vehicles as percentages of the total families. Please note that the information is presented in physical units, which may constitute an advantage to the extent it avoids well-recognized biases detected in monetary data. In addition, using physical units we do not have to rely in the values of used vehicles determined by households in the absence of “observable economic transactions”.

<sup>7</sup> According to Spanos (1989, p. 151): “a statistical model constitutes a set of probabilistic assumptions related to random variables giving rise to the data chosen by a theory. Such a model is said to be statistically adequate when the underlying assumptions are tested and not rejected by the data in question.”

<sup>8</sup> Davies *et al.* (2010, p. 223) reported slightly different figures: “the top decile owned 71% of world wealth and the global Gini value was 0.802.”



Table 1. Number of PCs as a Percentage of Total Households

Year	0	1	2	3	4	5	6	7	8	Sum
1992	97.99	1.96	0.05							100
1994	96.71	3.21	0.07	0.00	0.01					100
1996	96.90	2.93	0.17							100
1998	94.18	5.56	0.25	0.01						100
2000	89.49	9.99	0.51	0.01						100
2002	86.29	13.01	0.54	0.06	0.06	0.04				100
2004	83.22	15.93	0.70	0.11	0.03	0.00	0.01			100
2005	81.56	17.40	0.83	0.16	0.02	0.03				100
2006	80.20	18.16	1.30	0.29	0.04	0.00	0.01	0.00	0.01	100
2008	77.51	20.31	1.67	0.34	0.12	0.03	0.01			100
2010	74.12	22.03	2.69	0.76	0.30	0.06	0.02	0.01		100
2012	69.90	24.47	3.42	1.58	0.46	0.10	0.04	0.03		100

Source: own calculations using data from ENIGHs.

Over the years, there is a decrease in the percentage of families that do not have a PC, going from 97.99 percent in 1992 to 69.90 percent in 2012. In other words, there is a significant increase in the percentage of households that have at least one PC, from 1.96 percent in 1992 to 24.47 percent in 2012, which means an increase of nearly twenty-one points within the period under review. On the other hand, according to the OECD Mexico ranks last in households with access to a computer at home. Chile, the second worst ranked, doubles the Mexican IT penetration.

Table 2. Number of Vacuums as a Percentage of Total Households

Year	0	1	2	3	4	5	Sum
1992	92.06	7.85	0.10				100
1994	92.10	7.75	0.14	0.01			100
1996	93.48	6.45	0.07				100
1998	92.06	7.87	0.06	0.01			100
2000	91.41	8.48	0.12				100
2002	93.06	6.80	0.14				100
2004	92.17	7.60	0.22	0.01			100
2005	91.48	8.38	0.14				100
2006	91.01	8.76	0.22	0.01			100
2008	91.05	8.66	0.24	0.03	0.01	0.01	100
2010	92.89	6.91	0.17	0.01			100
2012	92.24	7.54	0.17	0.03	0.02		100

Source: own calculations using data from ENIGHs.

The case of vacuums is moderately different from that of PCs and from that of vehicles, as we will see in a moment. Basically, it displays a fairly rigid behavior throughout the analyzed period. Stated otherwise, as time goes by as a constant

less than ten percent of households own a vacuum. The content of the Table 2 are core data extracted from the surveys. This information not only reveals the lack of access to a durable good, but also shows the “pre-modern style” in the cleaning process in the Mexican home, which evidently can be analyzed from a gender perspective.

Table 3. Number of Vehicles as a Percentage of Total Households

Year	0	1	2	3	4	5	6	7	8	9	10	Sum
1984	81.07	14.95	3.60	0.36	0.01	0.01						100
1989	76.74	18.24	3.93	0.73	0.25	0.03	0.05	0.02				100
1992	73.59	20.73	4.28	1.10	0.23	0.01	0.06					100
1994	73.84	19.95	4.94	0.93	0.24	0.11						100
1996	70.64	22.81	5.34	0.92	0.24	0.02	0.02	0.02				100
1998	68.22	24.58	5.65	1.20	0.30	0.04	0.01					100
2000	67.09	24.29	6.69	1.62	0.27	0.04						100
2002	64.36	26.54	6.93	1.58	0.45	0.13	0.01	0.01				100
2004	61.88	27.81	7.94	1.68	0.46	0.08	0.15	0.01				100
2005	58.45	30.72	8.29	1.91	0.36	0.17	0.08	0.01				100
2006	58.34	30.20	8.75	2.05	0.49	0.13	0.02	0.01			0.01	100
2008	57.97	31.29	8.36	1.74	0.46	0.13	0.03	0.01	0.00	0.00	0.01	100
2010	60.35	29.81	7.67	1.54	0.42	0.10	0.05	0.00	0.01	0.00	0.04	100
2012	58.09	31.02	8.29	1.78	0.60	0.18	0.02	0.02				100

Source: own calculations using data from ENIGHs.

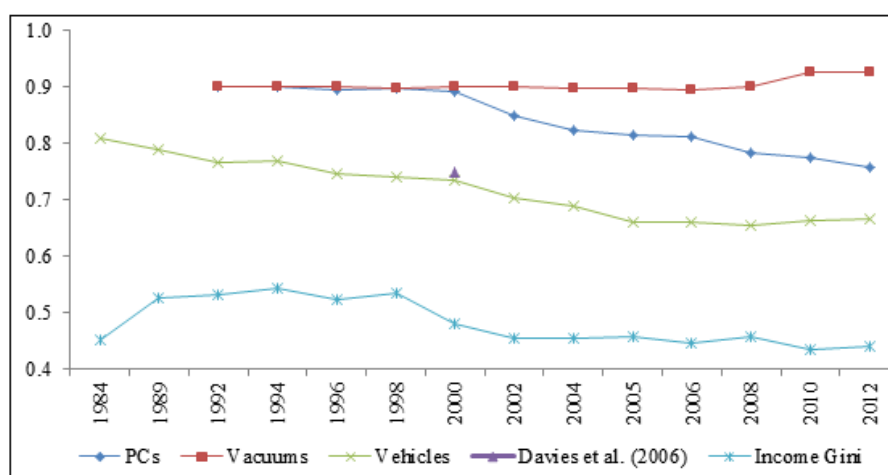
In 1984, the vast majority of families did not own a vehicle. However, in 2012 almost one third of households in Mexico owned at least one vehicle. It is also clear that, as time goes by, the number of families that may have access to a greater number of vehicles has also slightly increased. Unfortunately, the surveys do not register if the vehicle is used simply as transportation by the family, as a taxi, that is, as an income-generating asset, or as collection purpose.

Numbers are difficult to internalize, so to get the message inside our heads the following figure shows Gini coefficients for PCs, vacuums and vehicles that may be estimated based on the ENIGHs, the wealth Gini reported by Davies *et al.* (2006), and the official income Gini for Mexico between 1984 and 2012.<sup>9</sup> On one hand, considering that we are not taking into account the value of the selected items, the proposed Gini coefficients are probably optimistic.<sup>10</sup> On the other, the lack of monetary data constitutes a source of bias in our measures.

<sup>9</sup> Table A1 in the Appendix shows Wealth Gini numbers.

<sup>10</sup> A somewhat similar approach is Burger *et al.* (2008). They used an index of consumer durables to investigate wealth accumulation by households in Ghana. To some extent, we prefer to avoid the dilemma regarding the determination of weights, and its comparability between applications, because there is no information about the value of the consumer durables.

Figure 2. Wealth Gini and Income Gini coefficients for Mexico 1984-2012



Source: own calculations using data from ENIGHs, and Davies *et al.* (2006, p. 48).

Figure 2 is fascinating, and invites speculation. Suffice to say the following. It is a welcomed statistical coincidence that, in 2000, wealth Gini figure estimated by Davies *et al.* (2006) and the one derived from the vehicles proposed here are almost equal. Agreeably a third study, written by Torche and Spilerman (2008), obtained a similar value. To be specific, using home ownership distribution for the year 2000 the mentioned authors estimated wealth Gini coefficients for some Latin American countries. For Mexico, the figure reported was 0.70.<sup>11</sup>

Our observed-data approach allows us to garner information about the trend of the wealth Gini coefficients in Mexico between 1984 and 2012. In this regard, it should be noted that this document offers the first available time series of Mexico's wealth Ginis, nonexistent for many economies, advanced and emerging. Figure 2 shows that, although the patterns of wealth and income Gini coefficients are somewhat different, under the current development strategy the distribution of both are downwardly rigid. Thus, after decades and decades of aggressive economic reforms the distribution of well-being remains vastly unequal. Based on our comprehension of the Mexican reality, we are led to propound that the inefficiencies of markets and government and market failures in a broad sense are the underlying causes of this kind of uneven distribution. And we suspect most people would agree.

Frequently the literature does not give emphasis to the feedbacks between macroeconomic performance of countries and its wealth distribution patterns.

<sup>11</sup> About the limitations of their work, the authors appraised the following (p. 160): "since direct measures of home value are not available in household surveys, we proxy it by rental value, as estimated by the homeowners....Admittedly, this approach may suffer from bias if some households systematically over or underestimate the rental value of their dwellings, and it assumes that the relation between market value and rental income in a country is constant across regions and neighborhoods".

For example, in their comprehensive study on the determinants of economic growth, Durlauf, Johnson and Temple (2005) found approximately as many explanatory variables as there are countries for which data are available. To be specific, they listed 145 different regressors statistically significant, which reveals, among others concerns, a data mining generalized practice in the applied economic analysis. It is shocking that only five papers in their review included the income distribution as an explanatory variable, and that two of them argued a positive effect and three a negative one. Only in the paper written by Alesina and Rodrik (1994) the wealth distribution was proposed as a determinant of economic growth. Unfortunately, their perspective was merely theoretical because of a lack of data. Here we want to highlight the following consequences of the extremely unequal wealth distribution in Mexico. An obvious one is the deterioration of economic and social cohesion.<sup>12</sup> The social capital, which is a genuine accelerator of the well-being in the modern societies, has not been sufficiently accumulated along the analyzed period in Mexico, partially explaining its disappointing performance vis-à-vis other countries that have implemented similar economic reforms.

According to the literature, the material well-being is related to income, consumption, a dimension not considered here, and wealth. Here we analyzed income and wealth distributions separately, but a joint perspective would imply another inequality, that is to say, “the inequality of achievement across dimensions for the same individual” (Ruiz, 2011, p. 16; see also Jantii *et al.* 2008). To get an intuitive understanding of this second inequality, Ruiz (2011, p. 16) wrote the following example: “units achieving a relatively lower level of wealth in comparison to income and consumption are at greater risk of experiencing future economic hardship, facing low-consumption possibilities in the future if their income drops. Their material conditions could thus be seen as worse than having a bit less income but higher wealth.”

In order to close this section we work out an illustration about the meaning of a Gini coefficient equal to 0.667, that is the vehicles Gini obtained for the year 2012. Our assumptions are the following. The first decil has a wealth equal to one Mexican peso. In order to determine the wealth from the second to the fifth deciles we applied the same observed ratio between the decil in question with respect to the first decil considering its “current monetary income” registered in the ENIGH 2012. This is because it is not until the sixth decil that households are in an economic position to save. In order to determine the wealth from the sixth to the tenth deciles we just applied a constant integer.

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<sup>12</sup> The Mexican official multidimensional poverty measurement is conceived in terms of the following analytical spaces, social rights, economic well-being and the territorial context where the population interacts. In detail, eight indicators are associated to the mentioned dimensions: current per capita income, educational gap, access to health services and to social security, quality and rooms of the dwelling, access to basic services in the dwelling, access to food, and the degree of social cohesion (measured apropos as the ratio of incomes at the top and at the bottom of its distribution). A person is socially deprived when she is deprived in at least one of the six social indicators. The well-being space is based on economic thresholds built up from food and non-food baskets, and on the household income. Given its relational nature, social cohesion is not considered as an intrinsic dimension of poverty at the individual or household level.

Based on ENIGH 2012 it is correct to say that the “current monetary income” observed ratio between the last and the first deciles was 19.0, and the two top deciles owned 50.9 percent of the “current monetary income”. The income Gini coefficient reported in the same year was 0.440. In our wealth simulation, the ratio was 98.9, and the two top deciles owned 72.5 percent of household wealth.<sup>13</sup>

Our simulation is consistent with the perspective advanced by Kennickell (2007, p. 6), who compared income and wealth distributions using observed data for the US: “The levels of income and wealth are quite different across their distributions... Income is higher than wealth at the bottom of the distribution and substantially lower at the top... Comparison of the quantiles of each distribution shows that the distributions also differ greatly in relative terms, with wealth being proportionally far higher in the upper tail of the distribution.”

#### 4. Final remarks

It seems that the study of the distribution and composition of household financial and non-financial wealth is currently a flourishing research field. However, this literature faces serious difficulties. For example, according to Jantti, Sierminska and Smeeding (2008, p. 5), “household surveys of assets and debts, for instance, typically suffer from large sampling errors due to the high skewness of the wealth distribution as well as from serious non-sampling errors. In comparative analysis, these problems are compounded by great differences in the methods and definitions used in various countries. Indeed, in introducing a collection of essays on household portfolios in five countries, Guiso, Haliassos and Jappelli (2002, pp. 6-7) mention “definitions” as the “initial problem” and warn the reader that “the special features and problems of each survey....should be kept in mind when trying to compare data across countries”.” As a result, even a project such as the *Luxemburg Wealth Study* has been able to analyze wealth distribution exclusively in five countries. In this sense, the papers written by Davies, Sandstrom, Shorrocks and Wolff (2006 and 2010) are seminal.

Unlike the almost non-observed data approach designed by Davies *et al.* (2006 and 2010), in order to estimate household wealth Gini coefficients from 1984 to 2012 we proposed an observed data approach, which represented the intensive utilization of 14 open-access surveys. This paper’s main contribution resides in a display of a historical view of wealth distribution during a period of intense economic reforms in Mexico, among other countries.

To provide an assessment about the validity of their results, both Davies *et al.* (2006 and 2010), and Torche and Spilerman (2008), applied a second best solution. The above is explained by the empirical nature of the investigated problem. Unfortunately, in our case the other wealth information available in Mexico is merely in levels and covers just a few recent years, so it is not suitable for our purpose nor is it useful to provide any assessment about our results. Hence, we rely on the fact that the statistical values obtained by Davies *et al.* (2006 and 2010), and Torche and Spilerman (2008), and the ones obtained here are similar. Considering that we did not take into account the value of the selected items, the proposed Gini coefficients are probably downward biased.

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<sup>13</sup> If we use the Gini wealth coefficient derived from PCs, *e.g.* 0.757, the ratio would be 361, and the two top deciles would own 83.7 percent of household wealth.

Looking to the bright side of our imperfect approach, we want to emphasize that our selection of assets potentially avoids biases caused by the non-reporting and underreporting typically detected in the case of data in monetary units. In the same direction, we have eluded a huge problem linked to the determination of the values of household's wealth in the absence of observable economic transactions. Last but not least, our approach has the virtue of being replicable, a scientific tool that should be used much more in economics.

To close it is indispensable to introduce another relevant perspective, which comes from the political economy of measurement in economics. As stated by Hulten (2004, p. 10), "like all other aspects of government in a democratic system, a nation's statistics are ultimately subject to the consent of the governed." It suffices to say that, statistically speaking, we live in an almost perfectly unequal world, of which Mexico is a clear example. Without doubt, the above constitutes valuable information that potentially may displease many citizens in Mexico and worldwide.

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## APPENDIX

Table 1A Wealth Gini and Income Gini Coefficients for Mexico 1984-2012

	Gini Coefficients			
	Personal computers	Vacuums	Vehicles	Income
1984			0.8102	0.4520
1989			0.7897	0.5265
1992	0.9000	0.9000	0.7654	0.5310
1994	0.8995	0.9000	0.7691	0.5430
1996	0.8959	0.9000	0.7469	0.5230
1998	0.8971	0.8977	0.7413	0.5350
2000	0.8909	0.9000	0.7342	0.4800
2002	0.8496	0.8993	0.7035	0.4530
2004	0.8240	0.8976	0.6893	0.4550
2005	0.8146	0.8979	0.6602	0.4577
2006	0.8106	0.8949	0.6599	0.4450
2008	0.7821	0.8997	0.6545	0.4570
2010	0.7733	0.9253	0.6623	0.4350
2012	0.7574	0.9256	0.6669	0.4400

Source: own calculations using data from ENIGHs.