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Assessment of Market Efficiency in Argentina, Brazil and Chile: an Event Study of Mergers and Acquisitions

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Abstract

This paper presents an investigation into the relationship between the announcement of mergers and acquisitions, the existence of positive abnormal returns for shares of these firms, and market efficiency in Argentina, Brazil and Chile. Statistically significant Standardized Abnormal Returns were present in the event announcement and the following days in Argentina and Chile and on the event day in Brazil, confirming value creation signaling. Furthermore, the significance of abnormal returns in the event window, namely in the 5 days following the event in Argentina and Chile and the absence of such in Brazil suggests a more efficient market exists in Brazil, in keeping with the semi-strong market efficiency hypothesis. The absence of semi-strong efficient market behavior could prove valuable to investors who could use a window of a few days after the event announcement to accumulate abnormal returns, provided the appropriate research into news of possible mergers or acquisitions has been made.

Key words: market efficiency; mergers and acquisitions; value creation; abnormal returns; event study.

Introduction

As the world becomes increasingly globalized, firms are establishing strategic linkages – alliances and mergers and acquisitions (M&A) – in order to improve their ability to meet the many challenges they are constantly encountering in the course of doing business.

In the literature, many studies have addressed the problem of news about alliances and the creation of value for M&A participants, and adopted abnormal stock returns for the firm over the announcement period window as a proxy (Brito, Batistella, & Fama, 2005; Brooke & Oliver, 2005; Chan, Kensinger, Keown, & Martin, 1997; Rochman & Arbeleche, 2009; Swaminathan & Moorman, 2009). Although the evidence found in many of these studies indicates that value is indeed created, this is not absolutely certain in all cases. In Brazil for example, many studies that focused on specific industrial areas provided evidence that such abnormal returns were not present (Brito *et al.*, 2005; Rochman & Arbeleche, 2009). At the same time, the news conveyed by such M&A activities present a good opportunity for assessing the efficiency of the markets where these take place.

The aim of this article is to share the results of an investigation that addressed the following question on whether the news of M&A undertaken by firms in Latin America generate abnormal returns, as indicated by an increase in the company stock prices. An indication of the efficiency of these markets will be provided from the speed and completeness with which these markets absorb such news.

Different from past research, our investigation did not attempt to segregate the deals into different industries or areas of activity due to the small amount of information available regarding markets in Latin America. In fact, although we used all available data in aggregate form for each country, this study was forced to limit itself to Argentina, Brazil, and Chile in order to obtain statistically acceptable results.

This paper is organized as follows: the first section presents a brief literature review and is followed by a description of the methodology adopted for our investigation. The results obtained are presented in the following section with a discussion of the results and final considerations in the last two sections.

Literature Review

This work presents the result of an event study around M&As. As such, we identify two different theoretical aspects that should be addressed, these being that (a) the fact that the news regarding Mergers and Acquisitions signal value creation to the market, and (b) an observation of the market reaction to such news can be used to measure market efficiency.

In sequence, we present a brief literature review of each of the aspects mentioned above.

Value creation

A good way of understanding the rationale underlying strategic linkages, such as strategic alliances and M&A, is to define them as a sharing of capabilities between two or more parties with the goal of enhancing their competitive advantages or creating a new business (Nohria & Garcia-Pont, 1991; Richardson, 1972). The strategic factor derives from the sharing of capabilities that affect the parties' long-term competitiveness, thus requiring some kind of long term commitment on their part (Nohria & Garcia-Pont, 1991; Richardson, 1972).

It is important to emphasize here that, as Nohria and Garcia-Pont (1991) noted, strategic linkages include not just strategic alliances (*e.g.* joint ventures or equity partnerships), but also M&As. Drawing on Contractor and Lorange (1988) as well as Nohria and Garcia-Pont (1991), Macedo-Soares and Mendonça (2010) adopted a typology of linkages based on the degree of relationship interdependence/intensity of the linkage and where M&A correspond to the highest degree of relationship dependence. This typology was considered relevant for our investigation because increasing interorganizational dependence is generally correlated with strategic impact (Pfeffer & Nowak, 1976); in other words, the higher the degree of interdependence/intensity the greater the impact of the linkage upon the firms' performance in terms of their competitiveness. Indeed, it is therefore fair to assume that M&A would have the potential for creating more strategic value for the firms involved than linkages with a lesser degree of dependence. Also, one can assume that this value would be reflected in the firms' respective stock prices (Brito *et al.*, 2005; Brooke & Oliver, 2005; Chan *et al.*, 1997; Rochman & Arbeleche, 2009; Swaminathan & Moorman, 2009). The problem that was addressed in the investigation at issue in this article was to find evidence that stock prices of companies that have been involved in M&A activity do indeed generate positive abnormal returns, over a certain period.

It has been shown that takeover targets are not necessarily underperforming firms (Agrawal & Jaffe, 2003), and the evidence of positive abnormal returns provided by the observation of stock price behavior as related to abnormal returns, or rather the lack of such evidence, could indicate many different possibilities: (a) the merger or acquisition was not successful; (b) the market did not consider it to be a good option; (c) the targeted firm was an underperforming one and therefore no opportunities for improvement were believed to exist; (d) the merger or acquisition itself would probably be unsuccessful; (e) the alternatives for value creation were not perceived or were simply ignored (Bieshaar, Knight, & Wasenaer, 2001; Ederington & Guan, 2005; Lasserre, 2002).

Therefore, the results we are looking for in the present work are those indicating abnormal returns greater than zero at the event date: this indicates that the market considered the M&A news as advertising good value bearing surprises. In general, a positive abnormal return will indicate value increase, having been the result of price increases of the stocks connected to the M&A news; the contrary meaning the news is value destroying.

However, one must bear in mind that the present work concerns itself to the study of short-term abnormal returns. As such, these cannot produce evidence about the long-term results of a M&A, which may not always be good (in the sense of value creation) as discussed above.

Market efficiency

The Efficient Market Hypothesis (EMH) is based on the assumption that, in efficient markets, asset prices fully reflect all available information. Thus, any change in equilibrium prices will be due to the flow of information available to market participants. Therefore, if one accepts that market equilibrium conditions are translated into expected returns and that these are formed on the basis of the available information, no system could be devised to enable abnormal returns (*i.e.* returns in excess of expected market returns) to be obtained (Malkiel, 2003). Another way of looking at this issue is that if any form of regularity could possibly be detected in the market, it would indicate inefficient information flow and in this case a system could be devised to enable someone to obtain abnormal gains.

Fama (1970) identifies three forms of market efficiency; (a) weak form, when only historical price information is available; (b) semi-strong form, when recent and obvious publicly available information is added to the previous set; (c) strong form, when information held by private groups, and which is not publicly available, is considered. Fama (1970) also identifies sufficient (but not necessary) conditions for capital market efficiency (Montibeller, Belton, Ackermann, & Ensslin, 2007), as follows:

- . absence of transaction costs;

- . all information is available at no cost to all market participants;
- . all market participants agree on the meaning and implications of the available information.

As regards the gathering of evidence for testing the semi-strong form of market efficiency, the literature is basically concerned with measuring the speed with which market prices adjust to new information (Dimson & Mussavian, 1998).

The most important research tool in this area is the so called event study (Camargos & Barbosa, 2003; MacKinlay, 1997). This kind of methodology tries to gather statistical evidence that market prices do not immediately adjust to new information, and helps to identify clusters of abnormal returns close to the event (M&A, stock splits, change in interest rates, announcement of changes in major macro-economic indicators, etc.) (Gersdorff & Bacon, 2009; Seiler, 2003; Wong, 2002).

Even if the value of the evidence provided by these so-called market models is debatable, it is generally accepted that the market model methodology can improve the available knowledge regarding markets (MacKinlay, 1997).

In general, significant positive TSARs (Total Standardized Abnormal Returns) after the event date indicate that the market was not efficient enough in absorbing the good news that was released. On its part, significant positive CTSARs (Cumulative Total Standardized Abnormal returns) after the event date would mean that value was still being created through price increases, thus pointing towards market inefficiency in terms of complete assimilation of the good news bearing surprises (Fama, 1970).

Additionally, if such positive and significant TSARs results are not connected to the event date, that is, the date when the merger news is supposed to be released, a positive significant TSAR will indicate some kind of information leakage and gains related to market inefficiency in terms of the gains not being the result of the action of the market on public news, since the information about the merger would not yet be public at the time (Fama, 1970).

Methodology

The main two research questions regard (a) whether the announcement of M&A is perceived as unexpected good news by the market, and (b) whether the market reacts in an efficient way to such events.

Since we do not try to establish the size of eventual abnormal returns for any announcement day, but only whether such abnormal returns actually exist, we chose to use the event study method, in order to measure the reaction of stock prices to the announcement of M&A (Chan *et al.*, 1997; Dodd & Warner, 1983). Specifically, the goal of the research is to find if statistically significant evidence of abnormal returns are present close to the dates of M&A news disclosure to the market and whether these abnormal returns accumulate or are readily absorbed by the market.

Following the general practice revealed by the literature review, we conducted event studies for M&A news as described below. We adopted a significance level of 95% for our statistical results, in accordance with usual practice (Almeida, Bueno, & Braga, 1999; Beesley, 1965; Belton & Stewart, 2002; Brito *et al.*, 2005; Carvalho, 2007; Seiler, 2003).

This method requires eight steps (Seiler, 2003):

1. Identification of the event date.
2. Definition of the event window.

3. Definition of the estimation period.
4. Selection of the sample.
5. Calculation of normal returns.
6. Calculation of abnormal returns (ARs).
7. Calculation of cumulative abnormal returns (CARs)
8. Determination of the statistical significance of the ARs and CARs.

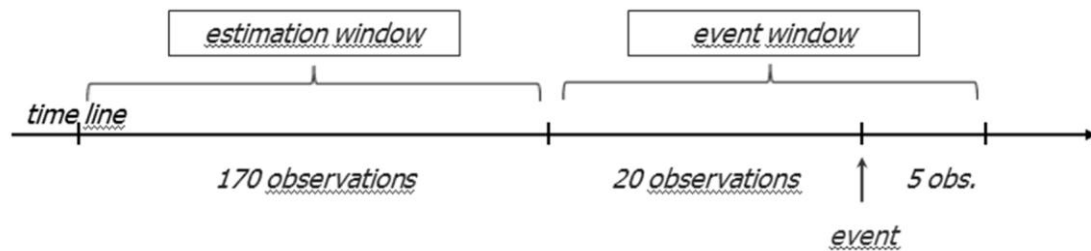


Figure 1. Event Study.

In the case at issue here, the event date is that on which the merger or acquisition is announced, as listed in Standard & Poor's database Capital-IQ (Standard & Poor [S&P], 2009). An event window and an estimation period window then have to be defined. This was undertaken by following a previously used method, with the event date defined above as day 0, the estimation period starting on day -170 and ending on day -21 and the event window going from day -20 until day +5 (Chan *et al.*, 1997). The length of the event window is indeed much shorter than that of the estimation one, with some variation as to the chosen intervals, in line with the practice pursued in the literature (Brown & Warner, 1985; Chan *et al.*, 1997; MacKinlay, 1997; Park, 2004). According to the methodology adopted, abnormal returns are calculated by taking the actual returns from the stock sample and subtracting predicted normal returns for each day of the event period (Seiler, 2003).

The challenge was to assemble datasets with stock prices for the relevant dates, for each of the countries to be studied. In our research, we started with the event dates obtained from the CapitalIQ database, as described above, and proceeded to gather the necessary stock price data using the Economatica database (Arrow, 1963), which contains stock price data for Latin American countries. The base data for this research were stock prices obtained as described above for the period starting on October, 1995 through August, 2008.

We decided to avoid extending the data gathering period further, because a very recent study indicates a structural break on the Brazilian stock market on September, 2008 (Faria, Ness, Klotzle, & Pinto, 2011).

Initially, it was our goal to study data from all Latin American countries, except Mexico, but the lack of pertinent information, due to the fact that stock markets in many of these countries are relatively underdeveloped, obliged us to use data solely from Argentina, Brazil and Chile. Even so, the liquidity criterion used, that is, for the trading frequency of each of the stocks, was a minimum of 80% available stock price data on the dates when the respective trading market operated during the relevant period for each stock. Naturally this introduces a limitation to the study in terms of the available sample size.

This reduced our sample size to 14, 28 and 11 companies, respectively, in each of the three countries selected - Argentina, Brazil and Chile. A list of these companies can be seen in Tables A1, A2 and A3 (see Appendix).

Having thus fulfilled the four initial steps of the methodology adopted, we started calculating the required returns. The market returns, in this case, were proxied by the Merval, Ibovespa and IPSA stock market indexes, for Argentina, Brazil and Chile, respectively. The returns themselves were calculated according to the usual practice in the literature, that is, log returns were used according to the formula below:

$$R_{t+1} = \ln(P_{t+1}/P_t) \quad (1)$$

where P_t is the observed price; subscript t refers to time t .

Abnormal returns were calculated using the approach known as risk-adjusted return (as opposed to market return), which were defined as the difference between the actual observed return and the expected return, the latter being predicted, in the event window, by using a regression, where the parameters are defined in the estimation window, consistent with the market model procedure (MacKinlay, 1997). Using the sample data gathered as described above, we regressed the observed stock returns against the appropriate market returns for each country, thus obtaining predicted returns for the event window.

Having obtained the predicted stock values for each day in the event window, the subtraction of the predicted value from the actual observed return for each day in the event window should produce the abnormal return (Seiler, 2003). In a nutshell, the whole procedure can be expressed by Formulas (2) and (3).

$$E[R_t] = \alpha + \beta R_{Mt} + \varepsilon \quad (2)$$

where

- . $E[R_t]$ is the expected return;
- . R_{Mt} is the market return;
- . subscript t refers to time t .

After calculating the ARs (abnormal returns), these were standardized in order to establish a comparison unit. Next, they were summed across each day and for all companies (each country analysis was carried out separately). Finally CTSARs (cumulative total standard abnormal returns) were calculated for each of the days in the event window, starting with the first day.

$$AR = R_{ot} - E[R_t] \quad (3)$$

where

- . $E[R_t]$ is the expected return;
- . R_{ot} is the return;
- . subscript o refers to observed;
- . subscript t refers to time t .

The procedure that we followed is described in greater detail in Seiler (2003).

Results and Discussion

The results are presented and discussed separately for each of the three countries investigated.

Argentina

The results obtained for the sample of firms in Argentina are summarized in Table 1. The table presents data as captioned in the column headings and each row represents a day in the event window, from the first day (event date – 20) to the last one (event date + 5) with the event date (day 0) shown in darker grey. Statistically significant data within 5% are shown in bold italics and the variables considered are:

- . TSAR – total standard abnormal returns
- . CTSAR – cumulative total standard abnormal returns

When one observes the calculations for TSARs and CTSARs for the duration of the observed event window, one can find significance in the value of the TSAR on days -15, -11, -6, -2 and 1 with significant positive figures for all days except day -6, as well as for the event day itself. There is thus evidence that a belief about value creation occurred on these days. When considered together with the event day, that shows the largest TSAR, the data strongly suggests that the M&A news indeed signaled value creation for these stocks, in the Argentinean market.

Table 1

Results for Argentina¹

day	Total SAR	Total SAR z-statistic	Total SAR p-value	Cumulative TSAR	CTSAR z-statistic	CTSAR p-value
-20	-2,943	-0,781	43%	-2,943	-0,191	85%
-19	3,905	1,293	20%	0,963	0,062	95%
-18	5,224	1,730	8%	6,187	0,401	69%
-17	1,626	0,538	59%	7,812	0,506	61%
-16	0,302	0,100	92%	8,114	0,526	60%
-15	8,172	2,706	<i>1%</i>	16,286	1,056	29%
-14	3,169	1,049	29%	19,456	1,261	21%
-13	-2,868	-0,949	34%	16,588	1,075	28%
-12	2,798	0,926	35%	19,386	1,257	21%
-11	5,849	1,936	<i>5%</i>	25,236	1,636	10%
-10	3,767	1,247	21%	29,003	1,880	6%
-9	1,469	0,486	63%	30,472	1,975	<i>5%</i>
-8	-0,367	-0,121	90%	30,105	1,951	<i>5%</i>
-7	-2,028	-0,671	50%	28,077	1,820	7%
-6	-11,003	-3,643	<i>0%</i>	17,074	1,107	27%
-5	0,726	0,240	81%	17,800	1,154	25%
-4	2,591	0,858	39%	20,391	1,322	19%
-3	1,990	0,659	51%	22,381	1,451	15%
-2	8,012	2,652	<i>1%</i>	30,392	1,970	<i>5%</i>
-1	-3,681	-1,219	22%	26,712	1,731	8%
0	13,355	4,421	<i>0%</i>	40,067	2,597	<i>1%</i>

Continues

Table 1 (continued)

day	Total SAR	Total SAR statistic	z-	Total SAR p-value	Cumulative TSAR	CTSAR z-statistic	CTSAR p-value
1	8,938	2,959		0%	49,005	3,176	0%
2	-5,454	-1,806		7%	43,550	2,823	0%
3	1,342	0,444		66%	44,893	2,910	0%
4	-4,604	-1,524		13%	40,289	2,612	1%
5	-0,469	-0,155		88%	39,820	2,581	1%

Note. ¹ total data for 14 companies.

On the other hand, the significance of the values scattered about the event window days before the event date seems to indicate that the market was prone to leakage of information or use of the latter by groups that attempted to extract returns from the market for no apparent reason.

A verification of the situation for the CTSARs showed significant positive levels of abnormal returns accumulation for days -9, -8, -2 and -1, as well as from day 0 to +5, in the observed event window. All these values were positive, though not monotonous in size, leading us to believe that this market was indeed not efficient as per the Efficient Market (semi-strong) Hypothesis, rather it was trying to adjust itself to a proper price level. The figures indicate an accumulation of gains during a short time frame after the announcement date. However, rather than efficiently reaching a stable price level, there appears to have been some oscillation around a certain point, indicating the possibility of the market having overshot the proper price level but then striving to achieve stability.

Though such a behavior is not unexpected, it does indicate the failure of the market functioning in an entirely efficient way, as per the semi-strong form Efficient Market Hypothesis (Fama, 1970).

Brazil

The results obtained for the sample of firms in Brazil are presented in Table 2. Data is presented in a similar fashion to Argentina's, with the exception of the sample size, as we noted above.

Different from the previous case, the event window for the Brazilian stock market only indicated significance for the positive TSARs on the event day. This leads us to believe that M&A news indeed pointed to the possibility of value creation for the stocks observed, and that the market's behavior was consistent with the semi-strong Efficient Market Hypothesis, as expected.

Furthermore, the absence of any other significant observations on any of the event window days, supports the assertion that the market was indeed efficient: the value indicating news was promptly absorbed by the market, with only event day abnormal gains occurring, and this is due to the possibility of value creation, but there was no evidence of accumulated abnormal gains that could only be possible in the case of an inefficient market.

Table 2

Results for Brazil¹

day	Total SAR	Total SAR z-statistic	Total SAR p-value	Cumulative TSAR	CTSAR z-statistic	CTSAR p-value
-20	-2,837	-0,533	59%	-2,837	-0,087	93%
-19	-8,998	-1,689	9%	-11,835	-0,363	72%
-18	-6,099	-1,145	25%	-17,934	-0,550	58%
-17	5,820	1,092	27%	-12,114	-0,371	71%
-16	-9,910	-1,860	6%	-22,024	-0,675	50%
-15	-3,947	-0,741	46%	-25,971	-0,796	43%
-14	0,051	0,010	99%	-25,920	-0,795	43%
-13	-1,719	-0,323	75%	-27,640	-0,847	40%
-12	-4,898	-0,919	36%	-32,538	-0,998	32%
-11	-0,066	-0,012	99%	-32,604	-1,000	32%
-10	-3,492	-0,655	51%	-36,096	-1,107	27%
-9	6,614	1,241	21%	-29,482	-0,904	37%
-8	3,031	0,569	57%	-26,451	-0,811	42%
-7	0,759	0,143	89%	-25,692	-0,788	43%
-6	-0,342	-0,064	95%	-26,035	-0,798	42%
-5	-6,680	-1,254	21%	-32,714	-1,003	32%
-4	5,525	1,037	30%	-27,189	-0,834	40%
-3	-3,497	-0,656	51%	-30,685	-0,941	35%
-2	4,037	0,758	45%	-26,648	-0,817	41%
-1	1,150	0,216	83%	-25,498	-0,782	43%
0	16,740	3,142	0%	-8,758	-0,269	79%
1	-5,527	-1,037	30%	-14,285	-0,438	66%
2	-4,503	-0,845	40%	-18,788	-0,576	56%
3	-1,779	-0,334	74%	-20,567	-0,631	53%
4	-6,036	-1,133	26%	-26,603	-0,816	41%
5	-1,577	-0,296	77%	-28,180	-0,864	39%

Note. ¹ total data for 28 companies.

These results corroborate the findings of a study recently conducted in Brazil (Camargos & Barbosa, 2007), which concluded that “the market, in terms of information availability, behaved in a semi-strong efficient manner”.

Chile

The results of the calculations made in the case of Chile are presented in Table 3, using the same format as for the other two countries.

Table 3

Results for Chile¹

day	Total SAR	Total SAR z-statistic	Total SAR p-value	Cumulative TSAR	CTSAR z-statistic	CTSAR p-value
-20	1,305	0,391	70%	1,305	0,114	91%
-19	2,710	0,812	42%	4,015	0,349	73%
-18	6,467	1,937	5%	10,482	0,912	36%
-17	0,319	0,095	92%	10,800	0,940	35%
-16	-1,850	-0,554	58%	8,951	0,779	44%
-15	1,387	0,415	68%	10,338	0,900	37%
-14	-3,253	-0,974	33%	7,085	0,617	54%
-13	0,229	0,069	95%	7,315	0,637	52%
-12	1,927	0,577	56%	9,242	0,804	42%
-11	-0,870	-0,260	79%	8,372	0,729	47%
-10	-1,621	-0,485	63%	6,751	0,588	56%
-9	-1,262	-0,378	71%	5,489	0,478	63%
-8	7,524	2,253	2%	13,013	1,133	26%
-7	2,263	0,678	50%	15,276	1,330	18%
-6	3,682	1,103	27%	18,958	1,650	10%
-5	0,609	0,182	86%	19,567	1,703	9%
-4	-0,534	-0,160	87%	19,033	1,657	10%
-3	9,246	2,769	1%	28,279	2,461	1%
-2	-4,724	-1,414	16%	23,555	2,050	4%
-1	-1,847	-0,553	58%	21,708	1,889	6%
0	10,239	3,066	0%	31,947	2,781	1%
1	3,244	0,971	33%	35,190	3,063	0%
2	3,046	0,912	36%	38,236	3,328	0%
3	-2,429	-0,727	47%	35,807	3,117	0%
4	-1,837	-0,550	58%	33,970	2,957	0%
5	-1,542	-0,462	64%	32,428	2,823	0%

Note. ¹ total data for 11 companies.

In the case of the Chilean stock market it was possible to observe significant positive TSARs figures on days -8, -3 and the event date itself. This observation is in agreement with the possibility of some kind of news leakage being used by individuals to obtain abnormal gains.

CTSARs, on the other hand, were significant on days -3 and -2, and from day 0 through day +5. However, different from the Argentinean case, the TSAR values were positive for days 0, 1 and 2 and negative for days 3, 4 and 5.

This seems to indicate that although there may have been some leakage of the value creating news before the M&A announcement date, the market did behave as expected, attempting to absorb the news. Moreover, abnormal returns slowly diminished from the day after the event date onwards,

further suggesting that an equilibrium price point was surpassed and a reversal of the process was at work; that is, the market was striving to adjust itself to a proper level, having overshoot the appropriate stability point as the news was released.

It is true that the accumulation of abnormal returns observed does indicate the existence of an inefficient market according to the semi-strong EMH. However, the CTSAR pattern suggests that the market was behaving as expected, albeit more slowly – at least in comparison to the Brazilian one.

Final Considerations

In this article we attempted to provide evidence that M&A in the three Latin American countries Argentina, Brazil and Chile indicate the possibility of value creation, by conveying new information to the market in the form of the announcement of the merger or acquisition.

On the basis of the data collected in our research, we achieved this objective in that it provided evidence that M&A news does signal value in the case of all three countries at issue, with statistically significant results at a 95% level.

Indeed, we further found evidence that the market appeared to behave in an efficient way, according to the semi-strong Efficient Market Hypothesis in the case of Brazil, but not in the case of Argentina or Chile. Our results confirmed the findings of recent studies (Camargos & Barbosa, 2006, 2007; Camargos & Romero, 2006) and are consistent with the expected behavior of the stock market in an increasingly regulated environment.

Moreover, the Chilean market appeared to behave more efficiently than the Argentinean one, in keeping with the semi-strong Efficient Market Hypothesis, even though it appeared to be rather slow where the absorption of news regarding the event was concerned.

As to the limitations of our research, the choice of the observation and event windows may have hampered the ability to further observe market behavior in the case of Chile and Argentina. We indeed believe that an expanded event window including a few more days might have provided insights into the direction of the market, especially in the case of Chile.

Thus, we suggest that future research be carried out with the purpose of determining the timing involved in semi-strong market behavior in both Argentina and Chile. Although our study was unable to conclude that these countries have semi-strong efficient markets there is evidence pointing in that direction, although the time factor at issue needs to be better understood.

There is also an important limitation on the part of market representativeness, both in terms of firm activity (industrial or services) and market segment. This is a definite limitation, mainly in countries where markets are extremely dependent on a few companies; however, the largest problem by far in dealing with such limitations is related to the available sample size.

However, in spite of the above mentioned limitations, we believe that our study provided valuable evidence of possible earnings by stock market investors who could bet on the apparent inefficiency of the Argentinean and the Chilean stock markets, regarding the absorption of merger or acquisition announcements.

This could prove valuable to investors who could use a window of a few days after the event announcement to accumulate abnormal returns, provided the appropriate research into news of possible mergers or acquisitions has been made.

Additionally, it is well known that the efficiency of a certain market is directly connected to that market's ability to absorb and quantify any surprises as fast as possible. As the evidence presented

above points to the fact that news is not promptly absorbed in some of the markets studied, some effort should be made so as to try and correct those shortcomings where they still exist.

By the same token, care should be taken by the managers involved in any M&A efforts that no leaks of this news happen prior to the determined date of the announcement, so that the market is allowed to behave in an efficient way.

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APPENDIX

Table A1

Sample in Argentina (14 Companies)

<u>Geographical Locations</u> <u>[Target/Issuer]</u>	<u>Target/Issuer</u>	<u>Announced/Initial Filing</u> <u>Date (Including Bids</u> <u>and Letters of Intent)</u>
Argentina; South America	Alpargatas S.A.I.C. (BASE:ALPA)	17-abr-07
Argentina; South America	Alpargatas S.A.I.C. (BASE:ALPA)	10-out-07
Argentina; South America	Banco de Galicia & Buenos Aires S.A. (BASE:GALI)	17-mai-00
Argentina; South America	Banco Santander Rio S.A. (BASE:BRIO)	10-fev-00
Argentina; South America	Central Puerto S.A. (BASE:CEPU2)	12-nov-06
Argentina; South America	Central Puerto S.A. (BASE:CEPU2)	20-nov-07
Argentina; South America	Endesa Costanera SA (BASE:CECO2)	24-mar-04
Argentina; South America	Petrobras Energía Participaciones S.A. (BASE:PBE)	22-jul-02
Argentina; South America	Quickfood S.A. (BASE:PATY)	14-set-07
Argentina; South America	Telefonica of Argentina, Inc. (BASE:TEAR2)	12-jan-00
Argentina; South America	Ternium Siderar (BASE:ERAR)	28-dez-06
Argentina; South America	Transportadora de Gas Del Sur S.A. (BASE:TGSU2)	18-jan-06
Argentina; South America	Transportadora de Gas Del Sur S.A. (BASE:TGSU2)	27-fev-07
Argentina; South America	YPF S.A. (BASE:YPFD)	7-jun-00

Table A2

Sample in Chile (11 Companies)

<u>Geographical Locations</u> <u>[Target/Issuer]</u>	<u>Target/Issuer</u>	<u>Announced/Initial Filing</u> <u>Date (Including Bids</u> <u>and Letters of Intent)</u>
Chile; South America	AES Gener S.A. (SNSE:GENER)	3-nov-00
Chile; South America	Aguas Andinas S.A. (SNSE:AGUAS-A)	16-jul-04
Chile; South America	Banco de A. Edwards, S.A.	30-jul-01
Chile; South America	Banco Santander Chile prior to merger with Banco Santiago	18-jul-02
Chile; South America	Banco Santander-Chile (SNSE:BSANTANDER)	18-mai-99
Chile; South America	Cementos Bio-Bio S.A. (SNSE:CEMENTOS)	26-abr-05
Chile; South America	Cementos Bio-Bio S.A. (SNSE:CEMENTOS)	18-abr-08
Chile; South America	Compañía General de Electricidad S.A. (SNSE:CGE)	13-out-05
Chile; South America	Empresa Nacional de Telecomunicaciones S.A. (SNSE:ENTEL)	19-dez-00
Chile; South America	Enersis S.A. (SNSE:ENERSIS)	28-jan-99
Chile; South America	Masisa S.A., Prior to its Merger with Terranova SA	26-ago-04

Table A3

Sample in Brazil (28 Companies)

<u>Geographical Locations</u> <u>[Target/Issuer]</u>	<u>Target/Issuer</u>	<u>Announced/Initial</u> <u>Filing Date</u> <u>(Including Bids and</u> <u>Letters of Intent)</u>
Brazil; South America	Abyara Planejamento Imobiliario SA (BOVESPA:ABYA3)	17-ago-07
Brazil; South America	Banco Bradesco S.A. (BOVESPA:BBDC4)	11-abr-08
Brazil; South America	Brasmotor S.A. (BOVESPA:BMTO4)	4-nov-99
Brazil; South America	Companhia Brasileira de Distribuicao (BOVESPA:PCAR5)	4-mai-05
Brazil; South America	Companhia Brasileira de Distribuicao (BOVESPA:PCAR5)	24-jul-08
Brazil; South America	Companhia de Gas de Sao Paulo (BOVESPA:CGAS5)	14-abr-99
Brazil; South America	Companhia De Transmissao De Energia Eletrica Paulista (BOVESPA:TRPL4)	4-dez-06
Brazil; South America	Datasul S/A	22-jul-08
Brazil; South America	ELETROPAULO-Metropolitana Eletricidade de Sao Paulo SA (BOVESPA:ELPL5)	9-set-03
Brazil; South America	Embratel Participacoes S.A. (BOVESPA:EBTP4)	15-mar-04
Brazil; South America	Embratel Participacoes S.A. (BOVESPA:EBTP4)	8-mai-06
Brazil; South America	Gafisa S.A. (BOVESPA:GFS3)	22-fev-07
Brazil; South America	Industrias Romi SA (BOVESPA:ROMI3)	18-ago-08
Brazil; South America	Light SA (BOVESPA:LIGT3)	2-out-00
Brazil; South America	Light SA (BOVESPA:LIGT3)	11-dez-00
Brazil; South America	M&G Poliester S.A. (BOVESPA:RHDS3)	22-jul-02
Brazil; South America	Net Serviços de Comunicação (BOVESPA:NETC4)	28-jun-04
Brazil; South America	Petroleo Brasileiro (BOVESPA:PETR4)	30-jun-08
Brazil; South America	Quattor Petroquimica SA (BOVESPA:SZPQ4)	3-ago-07
Brazil; South America	Telecomunicacoes de Sao Paulo S.A. - TELESP (BOVESPA:TLPP4)	11-jan-00
Brazil; South America	Telecomunicacoes de Sao Paulo S.A. - TELESP (BOVESPA:TLPP4)	12-abr-01
Brazil; South America	Usinas Siderúrgicas de Minas Gerais S.A. (BOVESPA:USIM5)	6-nov-06
Brazil; South America	Usinas Siderúrgicas de Minas Gerais S.A. (BOVESPA:USIM5)	22-dez-06
Brazil; South America	Vivo Participacoes S.A. (BOVESPA:VIVO4)	14-mar-00
Brazil; South America	Vivo Participacoes S.A. (BOVESPA:VIVO4)	21-mai-01
Brazil; South America	Vivo Participacoes S.A. (BOVESPA:VIVO4)	18-out-02
Brazil; South America	Vivo Participacoes S.A. (BOVESPA:VIVO4)	9-out-03
Brazil; South America	Whirlpool S.A. (BOVESPA:WHRL4)	4-nov-99